



Small Business Minister David Campbell with Penrith MP Karyn Paluzzano and pie maker Tom Lindsay at the Emu Plains business.

# Pies earn a good crust

THE sky's the limit for pieman Thomas Lindsay, who is introducing the great Aussie snack to the whole world.

State Small Business Minister David Campbell and Penrith State Labor MP Karyn Paluzzano paid a visit to the thriving Emu Plains venture Lindsay Piemaking Equipment on Monday, as well as to new business Emu Plains Pilates studio.

Lindsay Piemaking has benefited from a state export assistance program and is now exporting its machinery to the US and New Zealand.

The company makes machines that can produce all different sizes and shapes of pies on a small or large scale.

"The company is currently also following up trade inquiries from Canada and Europe," Mr

Campbell said. "The market for pie-making equipment in New Zealand, North America, Europe and Asia is estimated to be worth \$36.5 million a year, with an annual growth rate of about 10 per cent, providing excellent development opportunities for Lindsay," Mr Campbell said.

Ms Paluzzano said the company had received practical help from the Government with business

plan development and the hiring of a marketing consultant.

"In the past 12 months, the company participated in our New Export Opportunities Program to undertake market visits to investigate opportunities in New Zealand and Europe," she said.

The company has been a finalist in the Western Sydney Industry Awards, and included in the Australian Technology Showcase.